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Dear Chuck:

CASE OFFICER

Some time ago I had a chat with Mark on the more recent developments of Doctors Haubold and Wolf. In the latter instance, I believe, Mark's interest concerned something fairly close to home, but in the former I am not sure that we really ever passed the conversation stage, so he may not recall much at the moment.

In any event, the purpose of this letter is both to review and to bring he and Tony up to date on the more recent developments and at the same time to try and induce them to take a long-range look at something which would, if decisions were made, go a long way towards insuring the general health and vitality of their primary asset - i.e., personnel.

The introduction must be two-fold - i.e., that of the field of vitamins, from Haubold's standpoint and that of enzymes from Wolf's. Later they finally merge into an overall program.

To cover first general health and the aging process, I think it is by now fairly well established that aging begins already at approximately 16 years of age, continues at a fairly even rate to about 40 and then moves quite rapidly thereafter to more apparent deterioration.

At the same time and also in more or less the same progression, the body becomes, from constant external attacks and pressure, increasingly inefficient and more susceptible to shock, injury and diseases of all kinds, at which time there is a noticeable vitamin and enzyme deficiency.

The normal office worker follows much this pattern without doing very much about it or without getting much help from his employer. Yet both certainly recognize the loss of efficiency and of working hours. Whereas, if certain steps were taken the aging process could be slowed down, better overall health could be maintained and certainly alertness and virility could be increased. This could be done in the first instance with a disciplined intake of vitamins and enzymes.

Haubold has given many years of research to the preparation and use of vitamins in an emulsified form and the small pharmaceutical plant in Munich with whom he is associated is the only one in the world producing them in this manner.

The top American testing laboratories have proven that these particular emulsified vitamins are many more times effective than the normal pill vitamins, because, in this form, they are more rapidly and more easily absorbed. Most pill vitamins are absorbed and used to less than 25% of their content.

Haubold's emulsion is alone in the world in that homogeneity is achieved by charging the molecules negatively so that they repel one another. All other manufacturing homogeneity is achieved only by mechanical mixing or by the use of such tween products as soap.

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In the same Munich laboratories Wolf's enzyme products are prepared with a similar emulsification process.

Enzymes themselves are catalysts, capable of causing some remarkable chemical changes in the body, and in an overall health program they are highly important in controlling virus infection and inflammation, sclerosis and cancer and other associated diseases.

A highly effective combination of vitamins and enzymes could be produced for specific ages and for specific purposes.

Sufficient studies exist on both of these products to prove the points in question, but to state it basically, a most efficient overall health program could be arranged for your normal sedentary office and field workers. Specifically one could show dramatic results in -

1. Reducing the loss of man hours resulting from common colds, infection, female troubles etc.
2. Increasing the general good health, potency and mental efficiency of aging personnel - over 40.
3. Reducing the number of tragic early deaths from arterio-sclerosis.
4. Bringing relief and cure to victims of cancer, hodkins disease, herpes (shingles) and many other virus diseases.
5. Helping to produce healthier and more intelligent children.

I am aware of the fact that a general prophylactic health program is a very difficult thing to sell to anyone and at the same time, vitamins and enzymes alone are surely not the complete answer to continuing good health, but they will in themselves go a long way towards that for those who cannot or will not regiment themselves as far as diet, exercise and sleep are concerned.

In large industrial firms lost man hours means lost profits and any decrease in mental efficiency and alertness means more accidents, less production and more overtime. For this reason alone the big companies are now entering into general health programs.

A recent article in the London Financial Times quoted a British insurance survey of absence from work only through sickness. The results were appalling and they cannot be much different in the United States.

For actual pennies per person per day expended for a proper vitamin and enzyme intake, one could literally save millions in lost man hours and decreased efficiency.

Key personnel over 40 should be given every opportunity to partake of such a program and most would be willing probably to contribute to such both in time and in money.

Because of the fact that emulsified vitamins and enzymes are not made in the States and because the therapy there is not nearly as advanced as it is here, I am suggesting that some knowledgeable medical member of your staff at least be allowed to discuss the problem with Haubold, Wolf, Ransberger and others over here. I am convinced that a discussion of some hours would convince your medical member that some action should be taken if only in the form of further investigation for the moment.

For this reason I place myself at your disposal to make the introduction in a form which will satisfy your security requirements and I would suggest that we get underway with it as soon as possible.

For your information, Karl Ransberger, the owner and prime mover of the Mucos Emulsion plant in Munich, will be visiting with Dr. Wolf in Miami during the coming three weeks. Discussions during that period could be arranged with both of them on a secure basis either from here by me with telephone or through the good offices of Paul in Miami.

If this is not convenient, then let me urge you to send someone to me in Munich for discussions with Ransberger and Haubold and that with Wolf then could be arranged later in the States.

Please let me have some indication of your interest in this thing as soon as possible, and may I also urge you not to take the matter lightly, because I would like to help at least some of you.

Greetings to you all....

*Cord*

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